

# Recruiting

## Building A Big MLM Network Fast

Randy Gage

If you want to build a big group, fast—you have to be good at recruiting. And to be good at this, there are four skill sets you have to develop:

- **Contacting;**
- **Inviting;**
- **Presenting; and,**
- **Follow-up.**

The Recruiting 101 album, will teach you the best places to find good prospects, how to meet two new people a day, how to get their phone number, tips to get them to presentations, the exact sponsoring sequence you should bring a prospect through, and how to approach them at each step.

You'll also learn Randy Gage's direct approach, and the indirect approach—and learn when to use each one. There is even a bonus cd on how to program your subconscious mind to meet new people and sponsor better!

**This is the most relentlessly detailed training you'll ever find specifically on recruiting. If you want to recruit faster, this is the album to get.**

# 101

## In Recruiting 101:

- **Learn how to meet two new people every day.**
- **Discover how to convert prospects who say 'no' into customers.**
- **Find out the critical elements that your presentation must contain.**
- **Learn when to follow up at each stage of the pipeline process.**
- **Discover the secrets of making successful presentations.**

**Get the Recruiting 101 album today.**



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**1-800-946-7804 or 316-942-1111**

**Order in  
Quantity & Save!**

1-14	\$77
15-29	\$67
30+	\$57

# Here's How To Order:

Our staff is ready to answer your questions and assist you with your mail or phone order. Please use this order form to organize your phone order before you call our toll-free number.

Your Name \_\_\_\_\_  
 Company \_\_\_\_\_  
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 City \_\_\_\_\_ State/Prov \_\_\_\_\_  
 Postal code \_\_\_\_\_ Country \_\_\_\_\_  
 Phone \_\_\_\_\_ Email \_\_\_\_\_  
 Special Instructions \_\_\_\_\_

## Payment Method

Check or Money Order payable to:  
 Prime Concepts Group  
 1807 Eisenhower St.,  
 Wichita KS 67209-2810 USA

No cash or COD's please.

Visa     M/C     AMEX     Discover Card

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_ / \_\_\_\_\_    CVS code \_\_\_\_\_  
3 or 4 digit card validation code

Signature \_\_\_\_\_

Item Number	Description	Quantity	Price Each	Total Price

### Shipping Chart

Economy Small Package  
 Shipping U.S. Priority Mail

If your order totals	Please Add
\$10.00 and under	\$4.50
Fed Ex	Ground    2nd Day
\$25 and under	\$8.00    \$19.00
\$25.01 - \$50.00	\$9.00    \$20.00
\$50.01 - \$100.00	\$11.00    \$24.00
\$100.01 - \$200.00	\$15.00    \$30.00
\$200.01 - \$300.00	\$19.00    \$40.00
\$300.01 - \$400.00	\$24.00    \$55.00
\$400.01 - \$500.00	\$34.00    \$70.00
\$500.01 and over	\$49.00    \$100.00

For Alaska, Hawaii and Canada, Figure the total of your order, plus the regular shipping cost, and add 10%.  
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Name \_\_\_\_\_  
 Address \_\_\_\_\_  
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 Phone \_\_\_\_\_  
 Gift Card To: \_\_\_\_\_

**Sub-Total**

7.3% Sales tax for Kansas Residents

**Shipping**  
(See Chart)

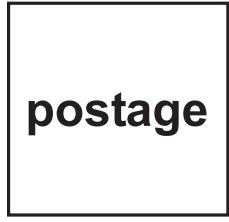
**Sub-Total**

Add 10% for Alaska, Hawaii and Canada  
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**Total**

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**PrimeConcepts.com**  
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